



# PureApps

## Customer Snap Shot

### W.Lucy & Co. Ltd strengthen their business relationship with PureApps by implementing a centralised Group Financial Consolidation solution with Oracle Hyperion Enterprise

**Industry:** Manufacturing & Property  
**Annual Revenue:** £80m **Employees:** 600+  
**Oracle Products & Services:** Oracle Hyperion Enterprise



**Key Benefits:**

- Centralised system with no requirement to distribute or maintain software at remote locations
- W.Lucy benefited from earlier visibility from Head Office during all month end, forecasting and budgeting processes
- Streamlined the intercompany agreements process

**The Challenge**

- We were operating a distributed consolidation system across many locations around the UK and overseas which required copies of the software at each location
- Changes and upgrades to the system needed to be performed at all locations
- Data files needed to be Emailed from remote locations to be loaded into the Group Consolidation database

**The Solution**

- Oracle Hyperion Enterprise, with probably the largest customer base and support system in the market
- Central server with remote locations logging on using terminal services

**The Benefits**

- Head office can review numbers earlier in the month end process rather than having to wait for the final numbers to be sent
- Upgrades and maintenance performed centrally so no need to distribute to remote locations
- Changes to meta data performed centrally so no need to send data to remote locations and require them to import changes
- With the old distributed system it could be difficult to track changes and be absolutely sure everyone had performed the necessary upgrades
- Significantly reduced the number of visits required to remote locations
- Workflow can be monitored during the consolidation process so head office can check where the individual business units are in the process.

**The Benefits Cont.**

- Streamlined the intercompany agreements process as the data can be checked and locked in the central database prior to final consolidation
- Support provided by PureApps who we had used to support our previous system so providing us with continuity

**"Having been a customer for eight years, together with the excellent support and advice you have offered us over that time, gave us the utmost confidence to migrate to Hyperion Enterprise. Thanks again for all your help."**

**Guy Hill,**  
Financial Analyst, W.Lucy & Co. Ltd

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